Message Text

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PAGE 01 KARACH 00842 130427Z

43

ACTION EB-07

INFO OCT-01 EA-06 NEA-09 ISO-00 CIAE-00 COME-00 DODE-00

DOTE-00 FMC-01 INR-07 NSAE-00 CG-00 OFA-01 DLOS-03

TRSE-00 L-02 PA-01 PRS-01 USIA-06 /045 W $\,$

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R 130300Z MAY 75 FM AMCONSUL KARACHI TO SECSTATE WASHDC 8843 INFO AMEMBASSY ISLAMABAD AMCONSUL LAHORE AMCONSUL HONG KONG AMEMBASSY TOKYO

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E. O. 11652: N/A

TAGS: EWWT, ETRD, PK

SUBJECT: IMPOSITION OF FREIGHT INCREASE AND PORT CONGESTION

SURCHARGE AT KARACHI

REF: KARACHI 1739, AUG 23, 1974 AND PREVIOUS

SUMMARY: JAPAN/PAKISTAN/PERSIAN GULF CONFERENCE LINES ON MAY 6 ANNOUNCED A 28 PERCENT MARINE FREIGHT INCREASE EFFECTIVE JUNE 1, 1975. ON SAME DAY UK/PAKISTAN/INDIA CONFERENCE LINES ANNOUNCED IMPOSITION OF 10 PERCENT PORT SURCHARGE ON CARGOES FOR KARACHI EFFECTIVE MAY 6 OWING INCREASED CONGESTION. PAKISTANI SHIPPERS AND PRESS STRONGLY PROTESTED INCREASES WHICH MAY BE SUBJECT SOME MODIFICATION IN CONTINUING NEGOTIATIONS. END SUMMARY.

1. ON MAY 6 THE JAPAN/PAKISTAN/PERSIAN GULF CONFERENCE LINES, AFTER MEETING WITH PAK SHIPPERS COUNCIL IN KARACHI, ANNOUNCED A 28 PERCENT INCREASE IN FREIGHT RATES TO TAKE EFFECT JUNE 1. INCREASE REPORTEDLY DUE TO RAPIDLY RISING OPERATIONAL COSTS OF SHIPPING COMPANIES. LIMITED OFFICIAL USE

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PAGE 02 KARACH 00842 130427Z

- 2. PAKISTAN SHIPPERS COUNCIL REACTED STRONGLY, CLAIMING THAT 28 PERCENT INCREASE THIS YEAR ON TOP OF 22 1/2 PERCENT INCREASE LAST YEAR WAS UNREASONABLE. COUNCIL CLAIMED THAT CONFERENCE SHARE OF TOTAL CARGO TO FAR EAST IN CALENDAR YEAR ONLY ABOUT 45 PERCENT AND THEREFORE CONFERENCE NOT IN POSITION TO ESTABLISH PREVAILING FREIGHT RATES. SHIPPERS COUNCIL CLAIMED THEY WOULD NOT UTILIZE CONFERENCE LINES AT INCREASED RATES AND SUGGESTED CONFERENCE SHIPS WITHDRAW FROM PAK TRADE. SHIPPING COMPANIES, ON OTHER HAND, CLAIM OPERATIONAL COSTS HAVE INCREASED 31 PERCENT IN LAST 12 MONTHS AND THAT 28 PERCENT FREIGHT INCREASE ENTIRELY JUSTIFIED. THEY ARGUE THAT OTHER PORTS WILL BE EXPERIENCING SIMILAR INCREASES AND THUS PAKISTAN WILL NOT BE DISADVANTAGED.
- 3. UK/PAKISTAN/INDIA CONFERENCE LINE HAS ALSO
 ANNOUNCED IMPOSITION OF A 10 PERCENT PORT CONGESTION SURCHARGE
 ON IMPORT AND EXPORT CARGOES THROUGH KARACHI EFFECTIVE MAY
 6, 1975 BECAUSE OF MOUNTING CONGESTION AT KARACHI PORT.
 KPT CHAIRMAN REACTED STRONGLY TO ANNOUNCEMENT OF SURCHARGE, POINTING OUT THAT AT TIME OF ANNOUNCEMENT NOT
 ONE CONFERENCE LINE SHIP WAS WAITING OFF PORT AND
 THAT KPT HAD BEEN GIVING PREFERENTIAL TREATMENT TO
 CONFERENCE SHIPS IN ORDER TO EXPEDITE THEIR TURNAROUND.
- 4. COMMENT: ALTHOUGH KPT OFFICIALS IN CONVERSATIONS WITH CONGENOFFS. MAINTAIN POSITION THAT WAITING TIME OFF PORT STILL AVERAGES ONLY ABOUT FIVE DAYS AND IS NOW LESS THAN IN MARCH AND THAT SURCHARGE THEREFORE UNJUSTIFIED, SHIPPERS HERE TELL US WAITING TIME IN FACT FLUCTUATES UP TO EIGHT OR TEN DAYS AND THAT SHIPS WHICH ARRIVED HERE ON MAY 1 HAVE NOT YET BEEN BERTHED ON MAY 10. GENERAL PORT OPERATIONS HAVE CERTAINLY BEEN SLOWED BY RECENT LARGE WHEAT IMPORTS WHICH GIVEN TOP PRIORITY AND WHICH HAVE TAKEN UP THREE FULL BERTHS FOR MANY WEEKS. DESPITE KPT ACTION IN RAISING PORT DEMURRAGE CHARGES IN MID 1974, CARGO CLEARANCE REMAINS A MAJOR PROBLEM SINCE STORAGE CHARGES INSIDE PORT STILL CHEAPER THAN OUTSIDE AND IMPORTERS FOR VARIOUS OTHER REASONS. INCLUDING TIGHT CREDIT, DELAY MOVING CARGO. CONTINUING DISCUSSIONS BETWEEN CONFERENCE AND KARACHI PORT OFFICIALS MAY STILL RESULT IN SOME REDUCTION SURCHARGE OR ITS ELIMINATION IN CASE OF LIMITED OFFICIAL USE

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PAGE 03 KARACH 00842 130427Z

EXPORTS, AS KPT CHAIRMAN ADMIRAL HASNAIN HAS PREDICTED TO CONGENOFFS.

5. CHAMBER OF COMMERCE AND EXPORTERS HERE PROFESS CONCERN OVER ADVERSE EFFECT 28 PERCENT FREIGHT INCREASE WILL HAVE ON PAK EXPORTS OF RAW COTTON AND COTTON YARN TO FAR EAST WHICH HAVE ALREADY BEEN HURT BY WORLD SLUMP. CHAMBER OFFICIAL IN CONVERSATION WITH CONGENOFF SPOKE

OF PLANS TO POOL PRIVATE AND PUBLIC SECTOR CARGOES AND POSSIBLY CHARTER VESSELS AT NON CONFERENCE RATES. ON OTHER HAND, CONFERENCE LINES REPS CLAIM FREIGHT RATE HIKE WOULD ONLY RESULT IN SMALL INCREASE IN LANDED COST PAK RAW COTTON IN FAR EAST. ALL PARTIES ADMIT CHANCE SOME REDUCTION IN 28 PERCENT FAR EAST FREIGHT INCREASE DURING NEGOTIATIONS WHICH ARE NOW CONTINUING AND BEFORE JUNE 1 WHEN INCREASE WILL GO INTO EFFECT.

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: MARINE CARGO, PORT FACILITIES, PRODUCTIVITY, PORT CHARGES

Control Number: n/a Copy: SINGLE Draft Date: 13 MAY 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KARACH00842

Document Number: 1975KARACH00842 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D750167-0782

From: KARACHI

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750558/aaaacaip.tel Line Count: 124 Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION EB

Original Classification: LIMITED OFFICIAL USE

Original Handling Restrictions: n/a
Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 3

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Handling Restrictions: n/a Reference: 75 KARACHI 1739, 75 AUG 23, 75 1974

Review Action: RELEASED, APPROVED
Review Authority: greeneet

Review Comment: n/a Review Content Flags: Review Date: 15 JUL 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <15 JUL 2003 by KelleyW0>; APPROVED <14 NOV 2003 by greeneet>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: IMPOSITION OF FREIGHT INCREASE AND PORT CONGESTION SURCHARGE AT KARACHI

TAGS: EWWT, ETRD, PK To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006